

THE CHALLENGE: SCALING BUSINESS SOFTWARE TO SUPPORT GROWTH

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To support growth, you need a unified business management solution with the flexibility to adapt as requirements change.

SAPSupportTeam

An SAP® Business All-in-One solution helps drive growth, build operational excellence, and optimize financial performance so you can outperform the competition. With built-in support for best practices, these industry-specific enterprise resource planning solutions are designed for midsize companies and quickly growing small businesses seeking to integrate processes company-wide.

The Wrong Business System Can Hold You Back

As midsize companies grow, many find it difficult to retain the very characteristics that first led to success – speed, flexibility, and strong customer relationships. Growing companies are often hampered by business software systems that simply cannot keep up. Unsophisticated systems can lack the capacity to support daily tasks and are often poorly integrated, making them time consuming and expensive to maintain. An ineffective technology infrastructure can be a serious impediment to remaining competitive and agile.

Responsiveness and timely decision making can be hurt by systems that cannot scale to handle the increased number of transactions generated by a growing customer base. Communications with geographically dispersed suppliers and partners can become more complex.

Disjointed, nonintegrated systems can also make it difficult to get full visibility into business operations. Perhaps most important, it is difficult to achieve a unified company mission when each operation or geographical location is using independent or poorly coordinated legacy systems. Such systems provide little consolidated visibility or sharing of business processes, which by their very nature must transcend individual operations.

Faced with this common set of challenges, quickly growing companies like yours need a single, integrated business management solution as part of their IT strategy. As your business strategy becomes more clearly defined and aligned with a core competence around a specific industry or set of sub-industries, industry specific requirements emerge. You must be able to link business processes and the various departments inside the enterprise that play an interdependent role in those processes. Adopting new, comprehensive technology that underlies the entire organization and

integrates the needs of sales, finance, accounting, human resources, and logistics is critical to providing scalability and delivering value that stands the test of time. And for any IT strategy, flexibility is important. Your organization must be able to adapt to business-driven changes such as geographical growth, reorganizations, and business-model evolution and still serve internal and external customers quickly.

Powerful SAP Business All-in-One Solutions from Our Partners

SAP Business All-in-One solutions are the most powerful, industry-specific ERP solutions available to midsize companies or quickly growing small businesses. The solutions support core business processes in a range of industries. These processes include financials, sales and service, procurement and logistics execution, product development and manufacturing, human capital management, corporate services, and business analytics.

Built on the proven SAP ERP application and the flexible SAP NetWeaver® technology platform trusted by the largest enterprises, SAP Business All-in-One solutions